



SalesForceGo

End User Manual

Salesman Attendance & Activity Tracking System

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1. Introduction

SalesForceGo is a complete enterprise-level Salesman Attendance and Activity Tracking System developed for businesses that manage field sales employees remotely.

The application helps organizations monitor attendance, GPS movement, customer visits, and sales activities in real time through an Android mobile application and a web-based admin backend.

2. System Overview

The system includes:

- Android Mobile Application for Salesmen
- Web-Based Admin Panel
- Real-Time GPS Tracking
- Attendance Management
- Customer Management
- Activity Reporting
- Route Playback and Monitoring

3. Login Process

Users can securely log in using their username and password.

Features:

- JWT Secure Authentication
- Remember Login Session
- Role-Based Access
- Secure HTTPS Communication

Steps:

1. Open the SalesForceGo mobile application.
2. Enter username and password.
3. Click Login.
4. The dashboard will open after successful authentication.

4. Dashboard

The dashboard provides quick access to:

- Punch In / Punch Out
- Customer Management
- Activities
- Visit History

- Notifications
- Profile Information

5. Punch In & Punch Out

Punch In:

When the salesman clicks Punch In, the system records:

- Current GPS Location
- Date & Time
- Device Information
- Battery Percentage
- Internet IP Address
- GPS Accuracy

Punch Out:

When the salesman clicks Punch Out, the system records:

- Final GPS Location
- Total Working Hours
- Total Distance Travelled
- Route Summary

6. Background GPS Tracking

After Punch In, the application continuously tracks the employee location silently in the background.

Tracking Details:

- Location updates every 2 minutes or 100 meters movement
- Stores latitude, longitude, speed, and timestamp
- Automatically syncs when internet reconnects
- Stops tracking after Punch Out

Security Features:

- Detects fake GPS applications
- Detects disabled GPS

7. Customer Management

Salesmen can create and manage customers directly from the mobile application.

Customer Fields:

- Customer Name
- Shop Name

- Mobile Number
- Email
- Address
- GPS Location
- Customer Type
- Notes
- Photo Upload

8. Customer Visit Activities

Salesmen can perform customer visit activities such as:

- Adding visit remarks
- Follow-up notes
- Order details
- Image uploads
- Voice notes

9. Activity Management

The application supports multiple activity types:

- Customer Visit
- Collection
- Order Taking
- Follow Up
- Market Survey
- Complaint Handling
- Other

Each activity stores:

- Date & Time
- GPS Location
- Activity Description
- Documents & Images

10. Notifications

The application provides smart notifications including:

- Punch reminders
- GPS disabled alerts
- Internet disconnected alerts
- Push notifications from admin

11. Reports

The backend system provides detailed reports:

- Daily Attendance Report
- Late Arrival Report
- Working Hours Report
- Route History Report
- Activity Reports

12. Security Features

Security features include:

- HTTPS Encrypted Communication
- JWT Token Authentication
- Device Registration
- Session Management
- Audit Logs
- Fake GPS Detection

13. Troubleshooting

Problem: GPS Not Working

Solution:

- Enable device GPS
- Allow location permission

Problem: Unable to Punch In

Solution:

- Check internet connection
- Restart application

Problem: Route Not Updating

Solution:

- Disable battery optimization for the application

14. Best Practices

- Keep GPS enabled during working hours
- Ensure internet connection is available
- Regularly sync application data
- Update application to latest version

15. Contact & Support

TechnoStars International LLC

Website:

www.technostarsint.com

For technical support, training, or customization, please contact our support team through the official website.